FIGHT BACK WITH EXCAVATOR



30 days after EXCAVATOR application









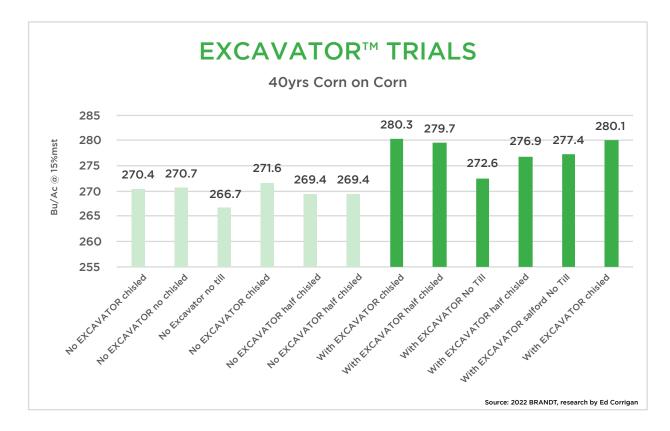


EXCAVATOR Trial Data

Conducted by Ed Corrigan

Trials were on a 40 plus years of corn after corn with various tillage systems compared with and without EXCAVATOR applied after harvest last fall and chiseled into the soil.

- 28% was the source of Nitrogen applied at planting with a rolling coulter bar, 160 units per acre with NBT added
- 44,000 population per acre was dropped on 30" rows
- Dekalb 64-34







FIGHT BACK WITH EXCAVATOR®

EXCAVATOR by Meristem Crop Performance is specifically designed to break down crop residue in the field, improving planter performance, creating stronger stands and releasing valuable nutrients to feed the crop.





EXCAVATOR is proven to be a world class fertilizer. The patent-pending formulation of EXCAVATOR is the only product on the market powered by the MICROBILIZE™ Microbe Technology Delivery System. This system provides the ideal carrier to ensure that microbes stay alive in the jug and have the optimum conditions to begin multiplying and breaking down residue.

The consortium of microbes included in EXCAVATOR are specifically designed to digest crop residue and cycle nutrients back to the soil profile. Additionally, these microbes build improved soil tilth, reduce disease pressure and generate overall increased biological activity.

3:1 RETURN ON INVESTMENT

Through multi-location/multi-state research trials, EXCAVATOR has proven to deliver a 3:1 return on investment through one or a combination of the following benefits.



Breaking down residue faster will allow faster planting, stronger stands and fewer skips

\$25/ac

Less tillage required

\$18/ac



\$39/ac



Improve soil health

EXCAVATOR ON CORN STALKS, FOLLOWED BY CORN

Yield Values

no data found

16.6 - 195.9 195.9 - 223.5

223.6 - 234.3

234.3 - 245.4

245.5 - 363.8

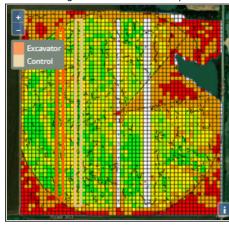
Northeast Iowa High Level Yield Heat Map



Yield Summary BPA	
Location	Yield
EXCAVATOR Trial 1	223.
Control	217.9
Yield Response	5.7

Yield Summary BPA		
Location	Yield	
EXCAVATOR Trial 2	219.2	
Control	217.9	
Yield Response	1.3	

Southern Nebraska High Level Yield Heat Map



Yield Values		
	no data found	
	14.8 - 129.2	
	129.6 - 255.4	
	255.5 - 285.5	
	285.5 - 305.0	
	305.2 - 347.3	

Yield Summary BPA		
Location	Yield	
EXCAVATOR Trial	290.3	
Control	281.9	
Yield Response	8.4	

North Central Indiana High Level Yield Heat Map



232.2 - 3/4.1		
Yield Summary	BPA	
Location	Yield	
EXCAVATOR Trial 1	190.6	
Control	167.2	
Yield Response	23.4	

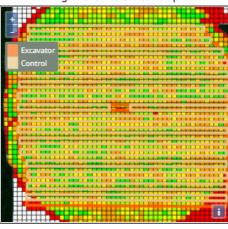
Yield Values

no data found

10.8 - 125.9 125.9 - 174.5

174.5 - 203.0 203.0 - 232.2

Northeast Nebraska High Level Yield Heat Map



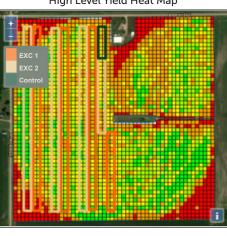
Yield Values		
	no data found	
	0.0 - 181.9	
	182.2 - 227.9	
	227.9 - 237.0	
	237.0 - 246.0	
	246.0 - 302.3	

Yield Summary	BPA
Location	Yield
EXCAVATOR Trial	234.2
Control	232.4
Yield Response	1.8

ON AVERAGE, EXPECT +5-8 Bu/AC

EXCAVATOR™ ON CORN STALKS, FOLLOWED BY SOYBEANS

Northeast Nebraska High Level Yield Heat Map



Yield Values		
	no data found	
	5.1 - 51.6	
	51.7 - 77.5	
	77.5 - 81.7	
	81.7 - 85.8	
	85.8 - 110.1	

Yield Summary BPA		
Location	Yield	
EXCAVATOR Trial 1	78.6	
Control	74.2	
Yield Response	4.4	

Yield Summary BPA		
Location	Yield	
EXCAVATOR Trial 2	79.3	
Control	74.2	
Yield Response	5.1	

North Central Iowa High Level Yield Heat Map



		57.5 - 64.5	
		64.5 - 68.6	
		68.6 - 73.2	
		73.2 - 124.8	3
Yield Summary BPA			
Location		Yield	
XCAVATOR Trial 1		64.6	
Control		62.7	
ield Response		1.9	
•			
Vield Summany RPA			

Yield Values

0.1 - 57.5

no data found

Yield Summary BPA		
Location	Yield	
EXCAVATOR Trial 2	63.5	
Control	62.7	
Yield Response	0.8	

ON AVERAGE, EXPECT +2-3 Bu/AC

EXCAVATOR ON COVER CROPS, FOLLOWED BY SOYBEANS

Northwest Indiana

High Level Yield Heat Map



Yield Values
no data found
6.3 - 62.8
62.8 - 73.8
73.8 - 78.2
78.2 - 83.6
83.6 - 107.2

Yield Summary	BPA
Location	Yield
EXCAVATOR Trial	75.1
Control	69.9
Yield Response	5.2

Southeast Indiana

High Level Yield Heat Map

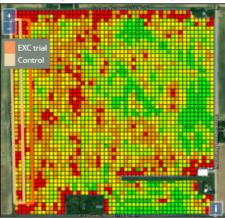


	Yield Values
	no data found
	10.3 - 58.3
	58.4 - 67.2
	67.2 - 71.0
	71.0 - 75.3
	75.3 - 133.4

Yield Summary	BPA
Location	Yield
EXCAVATOR Trial	70.5
Control	67.2
Yield Response	3.3

Northeast Indiana

High Level Yield Heat Map



Yield Values		
	no data found	
	5.5 - 60.2	
	60.2 - 67.0	
	67.0 - 71.4	
	71.4 - 76.8	
	76.8 - 92.0	

Yield Summary BPA			
Location	Yield		
EXCAVATOR Trial	66.2		
Control	64.3		
Yield Response	1.9		



ON AVERAGE, EXPECT +2-3 Bu/AC

FEEDBACK FROM THE FIELD



"I sprayed EXCAVATOR with my spring burndown on our corn stalks. We then no tilled the beans. Managing residue is a huge part of planting beans early. At harvest we saw a +4 bu/AC advantage. The product was easy to use and simply worked. This coming year we will do guite a bit more EXCAVATOR

even on some of our bean stubble"

Eric Wolfer, Ohio



"We're seeing good results with Meristem's EXCAVATOR. We've used it as a spring-applied and also sprayed 4,000 acres with it this past autumn. We often follow corn with potatoes, edible beans or peas and it's hard to keep those cobs and crowns out. It makes harvest really difficult. With EXCAVATOR, we're definitely

seeing the residue degradation going on and the bump in nutrients for the next crop."

Gary Barten, Wisconsin

"You could feel the difference under your feet in the field. It was one of those "no way" moments. If you would have pulled those samples



from both control and EXCAVATOR and gone off to your own lab and brought me those results, I would have said it was just your propaganda. But we pulled our own samples and sent it to our lab and it showed this big difference. Meristem was completely out of that loop. Given our weather challenges in the spring, this is a good win for us."

Mike Jenks, Iowa



