



Job Title: Customer and Field Success Intern

Location: Meristem HQ – Powell, Ohio

Reports to: Sales and Customer Care Manager

HR Contact: Stephanie Graham

Compensation: \$2500/month

Travel Required: 40-60%

Position: Internship - Full time through the summer, option for part time during the school year

Duration: May 15th-August 1st with opportunity to begin sooner

Submit resume, cover letter, and requests for additional information to:

Lea Kimley | Stratovation Group

lea@stratovationgroup.com

937-605-4494

Overview:

Meristem Crop Performance is one of the fastest-growing direct-to-farm crop input companies in America. Meristem sources, formulates and delivers high-quality crop inputs to farmers at the least cost possible, at savings up to 30 percent. By helping farmers and local independent agribusinesses make the most of their infrastructure and intellectual property investments, the company improves productivity and creates real economic value by removing waste in the established crop input distribution channel.

The Meristem intern team is designed for eager college students with a desire to learn and grow within the agriculture industry. Preference will be given to those applicants with a background in agriculture. Meristem interns will have a sincere interest in supporting the Meristem employees, dealers and brand. Interns will gain hands-on experience and make an impact at Meristem Ag.

The Customer and Field Success Intern primary duties include, but are not limited to:

- Interacting directly with dealers and building relationships
- Aid Meristem employees in the delivery of products
- Speaking to the value of Meristem products
- Learning about the *Meristem in every pass* process and helping sell products
- Completing day to day office tasks
- Travel to August Dealer Meeting to meet with Meristem Board of Advisors and other leaders in the agriculture industry
- Other duties as assigned

Skills/Capabilities

The position requires the ability to demonstrate the following practices:

- Knowledge of Microsoft Office Suite
- Proven ability to support multiple initiatives simultaneously
- Willingness to learn about Meristem
- Basic knowledge of agriculture
- High organizational skills

Education and Experience

- Completed at least two years of post-secondary education
- Preferred major of agriculture, business, communication, or related field

Technology will be provided

Interns will be paid IRS mileage rate for travel outside of the office

Some overnight and weekend travel may be required. All expenses will be paid by Meristem