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Meristem and Ag To Go Team to Serve Eastern Growers

Ag To Go Becomes Meristem's Ally in Helping Farmers from Maine to Florida Get Top Quality Crop Inputs for Up to 30 Percent Less

Columbus, Oh., Nov. 30, 2020 -- Meristem Crop Performance Group, LLC (www.meristemag.com) and Ag To Go, LLC (www.agtogo.com) today announced a new strategic supply agreement to serve farmers in eastern states. Under the new relationship, the Meristem Crop Performance product line becomes a key component of Ag To Go's new crop input offering and Ag To Go becomes Meristem's ally in helping farmers all along the Atlantic Seaboard from Maine to Florida make the most of every dollar they spend on crop inputs.

"Rich Wildman and his family have built an ag consulting business by providing farmers deep experience, knowledge and insight," says Mitch Eviston, Meristem Founder and CEO, in announcing the agreement. "We're excited to be connected with such a great family and quality operation." Since 1985, Wildman, his family, and team have been serving growers with data services, precision ag technology and agronomic insight.

"We see our alliance with Meristem as one of the building blocks on our mission of bringing high quality products, precision technology and thoughtful insight to growers in a way that will provide them with the very best return on investment (ROI) possible," says Wildman of the new venture. Consolidation in agricultural supply, explains Wildman, has brought about a situation where many of the inputs growers currently use have simply become overpriced, given current commodity prices. "With Meristem, we'll be able to help our clients save money on every acre," he adds.

Ag To Go will now offer Meristem's initial product portfolio, including seed treatments under the brand RACEREADY™, REVLIN™ plant growth regulators, TRUTRACK™ drift control, AQUADRAFT™ water conditioners and surfactants, UPSHIFT starter fertilizers and HOMESTRETCH™ nitrogen stabilizers, micronutrients, and foliar nutritionals.

"We've set up Meristem to be the lean provider of high-quality crop input additives to help American farmers cut costs and increase yields," says Eviston. "Now, with Ag To Go's help, we'll be able to connect with more of the farmers who can benefit."

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Meristem Crop Performance Group, LLC (www.meristemag.com) is one of the fastest-growing direct-to-farm crop input companies in America. Meristem sources, formulates and delivers high-quality crop inputs to farmers at the least cost possible, at savings up to 30 percent. By helping farmers and local independent agribusinesses make the most of their infrastructure and intellectual property investments, the company improves productivity and removes waste in the established distribution channel. Meristem is led by a world-class team of ag professionals passionate about creating the most efficient channel to move innovative practices and novel technologies to market for the benefit of the American Farmer.

Ag To Go (www.agtogo.com) is an agronomic consulting and precision technology supply business assembled to bring quality products, outstanding insight and best-in-class service to farm businesses seeking to produce better yields while lowering input costs. Based in Henrietta, N.Y., the business provides growers with science-based data to make better informed business decisions and innovation in a changing world.